



JANE O'CONNOR

Coldwell Banker Realty

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CLIENT SERVICE

I began my real estate career in 1986 and received my broker's license in 1998. My client service is built on honesty, integrity and professionalism. I have consistently ranked among the top producers locally – both through Coldwell Banker Realty and the Multiple Listing Service.

My policy is to treat my clients as my top priority and to represent them with integrity and compassion. I am dedicated to negotiating advantageous deals to achieve the very best move for them.

MY GOALS

To provide exceptional service to my valued clients

To establish a trusted and lasting relationship

To become your agent for life that you are confident to refer to your family and friends

CLIENT TESTIMONIALS

“

Jane is a knowledgeable and super smart agent. She helped me every step of the way with both buying and later selling a condo. I could not imagine a better experience.”

— Buyer and Seller

“

I had the pleasure of working with Jane as both my selling and buying agent during this past spring's fast-paced market. Her knowledge of the Worcester area helped me price my home to attract six offers in its first week on the market. Her negotiation skills helped me weed through the variety of quick choices we had to make with buyers – eager and anxious to find available housing in a low-inventory market. Jane's positive and upbeat attitude kept me focused and grounded as the pressure increased to find suitable housing for me at the same time. Jane never wavered in her diligence to close both deals as we endured some rocky moments along the way. It all worked out. I love my new home, and it will be a great retirement place for me. I recommend Jane without hesitation for anyone looking for a great realtor in the Central MA area.”

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This was quite an unusual set of circumstances with the current housing situation and one where we not looking forward to. We had the challenge of looking at homes remotely because we lived in Chicago, and viewing homes in person was not possible, but Jane helped with the remote viewing and never missed a beat. She made us feel like we were her only clients and always got back to us the same day. Jane really cares about her clients, and you can tell she loves what she does – which is truly refreshing, especially because finding and buying a home can be an agonizingly stressful experience. We can't thank Jane enough for her kindness and “go get 'em” attitude, which helped keep our spirits up throughout the whole process – unequivocally above the rest!”

— Buyer